Lead411 launches "Hottest Southwest Companies" list

LOS ANGELES, Calif., - August 31, 2010 -

Background

Each day, the Lead411 research team scours through 600+ press releases and business articles including venture capital fundings, company launches, new office openings, customer press releases, etc. This information has given insight to which are the fastest growing companies in the U.S. Their "Hottest Companies" awards have been created to recognize these fast growing companies in different geographic regions. This particular list originally started with over 900 companies and it has been narrowed down to the top 50.

"We have been tracking fast companies for our customers for the past 10 years," said Tom Blue, CEO of Lead411, "and we felt it was important to recognize these growing brands publicly."



First, all companies must by in either the Software, Wireless, Internet, Hardware, or Media industry and be a privately held organization, and be within the states of Arizona, Utah, New Mexico, and Nevada. From there, each company must meet one or more of the following requirements;

- * 100% increase in revenues over the past 3 years; OR
- * Over \$1M in funding in the past 2 years; OR
- * 2X traffic gains to their website in the past 12 months AND over 1M unique visitors a month.

Nominations/Applications

If you would like to be listed in the 2011 Southwest Region awards, our 2010 National Hot 500, or any future awards please apply here.

About Lead411

Lead411 provides information, news, and research about U.S. companies and their executives. Founded in 2001, its goal has been to focus on quality corporate data that is valid and useful rather than producing as many company records as possible. In addition, Lead411 tracks company news in order to alert its customers about venture financing, new hires, hiring plans, etc. Customers include Gartner, Administaff and ADP.



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AdvancedMD® Software Inc AdvancedMD Software is the #1 Web-native medical billing software company providing a medical billing software product for physician office and billing office management. With over 6 years of development, AdvancedMD's medical software system has the best workflow and feature set of any Web-based product available. AdvancedMD's yearly revenues are now over \$25M.



Advanced Foodsystems is a leading provider of fully integrated ERP software solutions to the food processing and distribution industries since 1985. Our many customers include foodservice distributors, grocery, meat, fish, dairy and produce wholesalers, food processors, and convenience store distributors. The company landed \$13M in venture money in August of 2008.



Arkayne was started in 2006 by developer Paul Kenjora as an easy way to link together his blog with his friends. Unsatisfied with all the "related post" plugins, Paul decided to let the technology focus on trying to ascertain the true meaning of what someone was writing by doing something no other technology does: look at every single word on the page. Arkayne got a hold of \$1M in venture money from Arizona Technology Investor Forum in March of 2010.



AtTask is a leading provider of on-demand project and portfolio management software. Its flagship product, @task, places business intelligence tools in the hands of executives and team-collaboration in the hands of the front line. AtTask has really increased yearly revenues and now has over \$15M in yearly sales.



BidSync currently has two main services: BidLync, a lead generation service and BidSync, a comprehensive system that public agencies use to organize, automate and manage their entire eProcurement processes. The company now has over \$4M in yearly revenues.



Career Step is the nation's leading provider of online medical transcription, coding, and billing education and training. Career Step enjoys a tremendous market advantage in the healthcare industry by virtue of its reputation as an innovative, competency-based vocational training company. Career Step landed \$22M in venture money in March of 2009.

CLEARLINK Technologi

CLEARLINK is an integrated local marketing company that works with several major home service brands such as DISH Network, ADT Home Security, AT&T, Huges Net Satellite Internet, QWEST and CenturyLink. The company now has over \$25M in yearly revenues.



CoMeT Solutions, Inc. (CSI) provides software-based solutions that accelerate innovation by enabling product simulation and simulation driven design. The CoMeT Design & Simulation Framework (DSF) provides a single coherent environment in which engineers can define and solve complex engineering problems - using virtually any CAD and CAE application - and manage all related models, processes and resulting simulation data. CoMeT Solutions, Inc. got a hold of \$2M in venture financing from Athenian Venture Partners in January of 2010.



Control4 makes home automation an attractive, practical, and useful option for any home by combining innovative new technology, a team of experienced industry experts, and a unique approach that focuses on simplicity. Control4 has doubled its revenues in the past three years and now has over \$60M in yearly revenues.



CrimeReports.com is the flagship product of Public Engines, Inc. The CrimeReports.com service provides law enforcement agencies with an affordable and easy-to-use Web-based service for managing and controlling the sharing of crime data with the public, in near real-time. Community members can then access their neighborhood crime information for free, empowering them to make informed decisions to help improve the safety of their families, friends, property and the community at large. CrimeReports landed \$7.2M in venture money from Austin Ventures in August of 2009.



Cymphonix Corporation, headquartered in Sandy, Utah, uses patent-pending Cross-Layer Intelligence? (XLi?) technology to produce Intelligent Network Technology (INT) that drives and controls network and business performance by integrating unprecedented Network Analytics with Unified Threat Management and Network Optimization Technologies. Cymphonix has doubled its yearly revenues and now has over \$5M in yearly revenues.



e-CommLink originated in 1996 as an Internet banking product company. It has evolved out of the traditional software business into an ePayment platform company which has built and provides a most innovative and comprehensive stored value payment service offering. e-CommLink got a hold of \$10.0M in venture money from Syntek Capital in September of 2009.



EnticeLabs, Inc.

EntiœLabs utilizes and builds cutting-edge technology to bring a new level of efficiency and effectiveness to sourcing and recruiting. EnticeLabs received \$2M in venture funding in September of 2009.



FiREapps Inc.

FiREapps is the leading provider of corporate foreign exchange management technologies. FiREapps was created as a division of Rim-Tec Inc. in 2005. Rim-Tec (Risk Management Techniques) develops financial risk management solutions for corporate treasuries, investor portfolios and governments. The company received \$8.75M in venture money in January of 2009.



Flypaper Studio, Inc. is a Phoenix-based technology innovator focused on revolutionizing the way people create and deliver rich, interactive content for the web.

Flypaper allows everyday users to produce high-impact stories that rival the interactivity and quality of custom Flash development without the cost and complexity. The company received \$3.5M in venture funding from Sierra Ventures in August of 2008.



FundingUniverse.com is an online matching service where entrepreneurs post their business plans and investors have access to hundreds of new business proposals each week. The site is currently used by more than 800 accredited angel investors, 7,000 entrepreneurs, and over 2,000 business plans. The company has exploded in the past 3 years and now has over \$6M in yearly revenues.



Founded in 2006 and headquartered in Salt Lake City, Utah, Fusion-io (www.fusionio.com) is a leading provider of enterprise solid-state technology and high-performance I/O solutions that unlock a world of possibilities for performance-starved applications, dosing the gap between processing power and storage performance. Fusion-io received \$45M in venture money from Meritech Capital Partners in April of 2010.



Founded by Bob Parsons in 1997, The Go Daddy Group has grown to indude more than 5.3 million domains under management. The company offers a complete product line, including a Web-based email system with server-side spam filtering, numerous Web site development tools, etc. GoDaddy revenues have tripled in the past 3 years and now has over \$600M in yearly revenues.



GPS Insight provides reliable GPS tracking, navigation, and messaging technology to fleet based customers. Using the GPS Insight fleet tracking product, companies realize a significant increase in efficiency, and are able to gain insight into all aspects of their fleet. The company has exploded since its inception and now has over \$8M in yearly revenues.



Gridline Communications Holdings is focused on providing broadband communications and associated content, using Broadband over Power Line (BPL) technology solutions and other technologies as appropriate, to meet consumer demand for services. Founded in 2003 by experienced telecommunications and utility industry executives, Gridline's mission is to be the premier broadband service provider offering superior and low-cost broadband services to residential and small business users in domestic and international markets. The company landed \$200M in venture funding in September of 2008.



Founded in 2004, HireVue developed the industry's first internet-based employer driven video interviewing solution. Today, they have delivered this service in over 85 countries around the globe. HireVue's full service video interviews eliminate travel costs, reduce requitment time and allow hiring managers to view applicants' interviews at their convenience. The company got a hold of \$5M in venture money from Granite Ventures in July of 2010.



i/o Data Centers is a completely integrated data center services firm that delivers state-of-the-art data center suite, cabinet and cage colocation services to meet the needs of the world's largest companies and web properties. The company received \$56M in venture money from Sterling Partners in December of 2008.



Imagine Learning, Inc., was founded with one goal in mind: to teach English to the children of the world. Today, more than two hundred thousand students around the world are benefiting from Imagine Learning English. The company has exploded in the past 3 years and now has over \$14M in yearly revenues.

iMemories

iMemories



iMemories is the leader in dynamic video transfer and next generation web-sharing services for home movies. The company transforms old-media memories into crystal-clear digital files and DVDs that its clients can enjoy and share—whenever and wherever they like. iMemories makes it easy to protect, preserve, and share your home movie history before it's too late. The company got a hold of \$6.2M from Capital Southwest in August of 2009.

Infusion Software is located just outside of beautiful (and hot!) Phoenix, Arizona. On May 1, 2006, we quadrupled our office space by moving into a brand new building to accommodate our past growth and continued expansion. Infusion is a privately-held organization. The company received of \$7.9M in venture money in December of 2008 from vSpring.

InsideSales.com was the first company to combine dialer technologies with a hosted CRM to increase productivity for Inside Sales professionals. The company has tripled its revenues in the past 3 years and now has over \$4M in yearly revenues.



JackRabbit Systems develops online travel software for destination and travel portal websites. The BookDirect™ search engine from JackRabbit is designed to improve website functionality and usability in order to enhance the visitor's experience and increase room nights in the selected destination on city and state tourism (DMO) websites in North America. The company received \$1.33M in venture financing from Kickstart Seed Fund in June of 2010.



Founded in 2007, Kynetx is a private company that provides the first Context Automation Development Platform. This platform, powered by Kynetx Network Services (KNS), provides easy-to-use development tools to create context-sensitive, cross-platform apps that help build relationships between app owners and users. The company received \$2M in venture money in February of 2009.



LifeLook is the industry leader in the rapidly growing field of Identity Theft Protection. We are based in Tempe, Arizona. Our company is led by experienced and successful entrepreneurs and industry experts. We are backed by Bessemer Venture Partners, one of the leading venture capital firms in the world. LifeLook got a hold of \$40M in venture money in August of 2009.



Lumension, Inc., a global leader in operational endpoint security, develops, integrates and markets security software solutions that help businesses protect their vital information and manage critical risk across network and endpoint assets. Lumension now has over \$50M in yearly revenues.



Mindshare Technologies employs ground-breaking software technology in a hosted solution to provide critical insight into the customer experience, daily, by store. The Mindshare CONNECT solution lets you understand your customers with unprecedented darity at minimal cost compared to traditional methods. The

Mindshare Technologies

NAS ANTONE SERVICES, TAC.

company has over \$10M in yearly revenues now...

National Automation Services, Inc. (NAS), in order to capitalize on the fragmented \$400 Billion Dollar a year automation controls industry in the U.S. alone, is building a strong network of Automation and Controls Companies through key acquisitions in major cities through such synergistic acquisitions NAS is able to

National Automation Services capitalize on national contracts for such entities as Army Corp. of Engineers, TSA and major airlines among others. NAS landed \$5M in venture money from Ascendiant Capital Group LLC in April of 2010.



NetSteps

Since 2003, NetSteps has been providing Direct Sales companies technology solutions that accelerate their growth momentum. NetSteps has really grown in the past few years and now has over \$5M in yearly revenues.



For over 10 years, New Dawn Technologies has provided justice software, training, support and services for thousands of justice professionals, including courts, prosecutors, probation, parole, pretrial services and public defenders. New Dawn's yearly revenues are now over \$6M.



Panthera Interactive was founded by one of the leading online marketing experts in the world. Members of our staff have been proudly serving the online community since 1998. Panthera Interactive only hires the best-of-breed associates to work with our dients and distribution partners. Panthera's yearly revenues have exponentially grown in the past few years and are now above \$4M.



Pinnacle is a leading provider of residential and commercial security systems, focused primarily on direct sales. Pinnacle has sales offices in major metropolitan areas throughout the United States and is expanding internationally. Pinnacle is headquartered in Orem, Utah, where it operates its primary operational and recruiting facility. The company landed \$150.0M in venture money in October of 2008 from LaSalle Bank NA.

SHEKNOWS SheKnows LLC

SheKnows.com is the authoritative source for women ages 25-54 with exclusive artides and content on pregnancy, parenting, health, hobbies, entertainment, money, dating, beauty and celebrities. Sheknows.com's traffic has exploded in the past year increasing its unique visitors by 3X.



Sierra Nevada Corporati

Sierra Nevada Corporation is a world-class prime systems integrator and electronic systems provider known for its rapid, innovative, and agile technology solutions. Fast-growing and widely diversified, SNC is a high-tech electronics, engineering, and manufacturing corporation that continues to expand its impressive portfolio of capabilities, products and services. The company has exploded recently and almost has \$1B in yearly revenues.



Solera Networks, Inc. is a Delaware Corporation located in Lindon Utah. Solera Networks develops and markets Network Forensic Storage Products for the Networking Market. Solera Networks, Inc. landed \$15M in venture money in July of 2010 from Trident Capital.



StockTwits is an open, community-powered idea and information service for investments. Users can eavesdrop on traders and investors, or contribute to the conversation and build their reputation as savvy market wizards. The service takes financial related data and structures it by stock, user, reputation, etc. Stock-Twits got a hold of \$3M in venture money from Foundry Group in December of 2009.

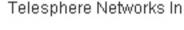


SwipeClock was designed with everyday people in mind. It saves you time and money, because it improves payroll accuracy and eliminates the need to calculate time cards or collect data. SwipeClock's yearly revenues have more than doubled in the past 3 years.



TELESPHERE

TeleSphere is a Phoenix-based managed services provider that delivers an innovative package of IP telephone service and internet access to business throughout the United States. TeleSphere's services allow small to medium businesses to enjoy all of the latest voice and data features of large businesses without the costly investment of on premise equipment. TeleSphere got a hold of \$15.0M in venture financing in May of 2009.



Allegiance, Inc. offers next generation Voice of the Customer (VOC) and feedback management software to help organizations grow customer and employee loyalty and engagement. Allegiance's yearly revenues have increased 5X in the past 3 years.



ALLEGIANCE

The American Academy, Inc. (TAA) was established in 2007 with the vision is to become the leading online educational services partner to public high schools throughout the U.S. In addition to providing online and alternative educational services to high schools, TAA operates an accredited, private, online high school (The American Academy) that serves high school age and adult students worldwide who want to supplement their high school education and/or earn a full high school diploma. TTA landed \$5.9M in venture financing from Austin Ventures in December of 2009.



TopTenREVIEWS is a trusted review Web site, featuring expert reviews of technology and entertainment products and services. TopTenREVIEWS.com provides free access to in-depth reviews, side-by-side feature comparisons, industry-related news, articles and qualified links related to software, hardware, movies, music, video games and Web services. The company received \$1.5M in venture financing from Highway 12 Ventures in January of 2010.



TRUTouch

TruTouch Technologies, Inc., is a privately held corporation located in Albuquerque, NM. The company is the premier supplier of noninvasive alcohol testing products including the TruTouch 1100 product which was voted as "One of the Best Inventions for 2006" by TIME™ Magazine. The company landed \$1.3M in venture financing from The Verge Fund in December of 2009.

Ubidyne is leading the industry in the development of digital wireless technology for mobile users. Our purely digital transmission technology marks a first for our industry and will enable the next wave of global wireless users in both developing and developed nations. Wireless operators will enjoy a substantial gain in savings and performance. The company received \$14.4M in venture financing in August of 2009.

TruTouch Technologies Inc

Understand.com

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Ubidyne

Established in 2003, Understand.com is a global provider of web-based educational services that enable medical professionals, healthcare companies, medical device and pharma corporations to communicate more effectively with their target audience. Understand.com now has grown in the past few years and now has over \$2M in yearly revenues.

Understand.com LLC

WILDFLOWER WE PETAL TECHNOLOGY Wildflower International,Ltd. began marketing herself as an information technology reseller in 1993. The company today is an award-winning provider of technology to the United States Federal Government and its prime contractors. In addition to corporate offices in Santa Fe, the company has an additional sales office in Oak Ridge, TN. The company cultivates long term relationships with its customer, the U.S. Federal Government. The company received \$90.0M in venture money from GE Capital in March of 2009.

Wildflower International, Ltd

WinBuyer delivers a patent-pending ecommerce application for online retailers that want to increase their store's profitability. According to Quantcast, Winbuyer.com's traffic has more than quadrupled in the past 12 months.

WinBuyer

Comparative Pricing Solutions

Winbuyer